

## SUMMARY

The Renewable Energy Performance Platform (REPP) is calling for companies and entrepreneurs working in Sub-Saharan Africa's renewable energy space to submit applications for funding.

REPP is aiming to support the deployment of innovative business models in the energy generation and energy access sectors across the region.

Successful applicants must meet and adhere to the eligibility criteria listed below.

## ABOUT REPP

REPP is a UK government-funded programme that invests in and lends to companies operating in Sub-Saharan Africa's renewable energy sector to stimulate growth, thereby contributing towards SDG 7 – ensuring access to affordable, reliable, sustainable and modern energy for all, and SDG 13 – taking urgent action to combat climate change and its impacts.

## HOW CAN REPP HELP?



### Development phase capital and support

REPP provides finance for early-stage companies and projects in the development phase. It also supports companies with business planning, training, workshops and seminars, and facilitates learning and exchange between investees.



### Access to risk mitigation instruments

REPP helps projects and developers to access appropriate risk mitigation instruments provided by third-party providers to mitigate political, regulatory, currency and offtaker risk where possible.

## REQUEST FOR PROPOSALS

*Innovative renewable energy projects in Sub-Saharan Africa*



Source: PAS Solar Ltd

It does this by supporting developers throughout the project development process all the way to construction, providing a broad range of financing instruments tailored to each developer's unique circumstances and needs.



### Gap financing

REPP helps to bring projects to financial close and companies to grow by providing funding using a range of finance products ranging from equity to senior debt.



### Access to long-term lending

REPP helps developers to structure project finances in the right way, and to secure finance from REPP partners and other sources of capital - both private and public.



### Technical assistance

REPP supports developers with business planning, training, workshops and seminars, and facilitating learning and exchange between developers.

# ELIGIBILITY INFORMATION FOR APPLICANTS



We are looking to fund projects or companies where wider and sustained change comes from **innovative finance, business models and/or technologies** that demonstrate new ways of implementing renewable energy projects, beyond proof of concept. This includes:

- renewable technologies and business models that are first of their kind in the country or region;
- innovative business models and unique concepts supporting clean energy technologies;

- innovative business models supporting the uptake of productive use of renewable energy.

REPP also looks for opportunities to not only support good projects, but to ensure they have “spill-over effects”, so as to transform the broader market for renewable energy in the country or region.

## Technologies supported

The projects or business models must be between 1 and 25 MW installed capacity (but can be up to 50MW for wind), and can be grid-connected, captive or off-grid.



### SOLAR PV

incl. grid-connected, solar homes systems and battery-powered



### MINI-GRIDS

(powered by renewable energy)



### RUN-OF-RIVER HYDRO



### WIND



### GEOTHERMAL



### BIOMASS, BIOGAS & WASTE-TO-ENERGY



Source: Voltalia



Source: PEG Africa



Source: Voltalia

## REPP's areas of operation

All countries in East, West, Central and Southern Africa except for DAC4 countries (i.e. Botswana, Gabon, Namibia and South Africa) are eligible for REPP funding.

## Environmental and social requirements

All REPP investees are expected to rigorously adhere to its Environmental and Social Policy and Procedures, which are closely based around the IFC's and EIB's environmental and social performance standards. Any recipient of REPP support must assess the environmental and social impacts of its projects and develop a management system in accordance with those standards.



# HOW REPP SELECTS AND SUPPORTS PROJECTS

## Submission deadline

Applications must be received by 4pm (UCT) on 29 October 2021. See below for details.

## Eligibility check

Upon receipt of an online application form, REPP's manager, Camco Clean Energy, performs an eligibility assessment.

## Proposal

The REPP project team then decides whether to progress eligible applications to REPP's Investment Committee (IC) for concept clearance. If the concept is approved, a full proposal document is prepared and presented back to the IC.

## Term sheet

If the IC approves the proposal, a term sheet is agreed with the developer.

## Financing and support documents

After successful completion of KYC and due diligence processes, documentation is prepared and agreed alongside a set of conditions precedent. Following final approval, the documents are signed and, following completion of all conditions precedent, funds are disbursed as per agreed milestones.

## Ongoing support and monitoring

Project team provides ongoing support on an as-needed basis, collects information for monitoring and evaluation purposes, and ensures adherence to REPP policies.

## HOW TO APPLY



Source: PEG Africa

All applications must be submitted through an online application form found at

<https://repp.energy/support/application-form/>.

A business plan or information memorandum and a financial model should be uploaded as part of the application.

All proposals must be received by **4pm (UCT) on 29 October 2021** to qualify for priority assessment by the REPP project team and IC.

Any proposal that meets the eligibility criteria above that is received after that date will still, of course, be keenly welcomed.

For more information about REPP, its policies and eligibility criteria visit <https://repp.energy>. If you have any queries, email [rfp@camco.energy](mailto:rfp@camco.energy).